

World Conformation Horse Association Profit & Loss Prev Year Comparison

	<u>Jan - Dec 23</u>	<u>Jan - Dec 22</u>	<u>% Change</u>
Income			
Banquet			
Auction	0.00	49,450.00	-100.0%
Admissions	13,170.00	17,535.00	-24.89%
Sponsorships	1,850.00	14,900.00	-87.58%
Total Banquet	<u>15,020.00</u>	<u>81,885.00</u>	<u>-81.66%</u>
Credit Card Processing	15,209.77	15,752.59	-3.45%
Donations / Sponsorships	0.00	0.00	0.0%
Futurity Administrative Fee	0.00	96,549.00	-100.0%
Futurities			
Advertising	13,150.00	17,600.00	-25.28%
Entry Fees	577,075.00	604,335.00	-4.51%
Fundraising Calcutta	0.00	5,250.00	-100.0%
Hotel Rebates	2,070.00	5,850.00	-64.62%
Office Fee	35,330.00	36,530.00	-3.29%
Sponsorships	153,100.00	122,400.00	25.08%
Stallion Alley Banner	350.00	0.00	100.0%
Stallion Nominations	172,625.00	187,400.00	-7.88%
Stall Fees	0.00	28,785.00	-100.0%
Nominations	96,800.00	140,000.00	-30.86%
Yearling Nomination	57,250.00	50,775.00	12.75%
2 Year Old Nomination	17,450.00	14,350.00	21.6%
3 Year Old & Over Nomination	11,100.00	6,000.00	85.0%
Performance Only Nomination	2,800.00	3,800.00	-26.32%
Total Futurities	<u>1,139,100.00</u>	<u>1,223,075.00</u>	<u>-6.87%</u>
Interest / Dividend	0.00	15.84	-100.0%
Judge's Seminar	500.00	200.00	150.0%
Membership Dues	40,780.00	26,945.00	51.35%
Merchandise Sales	441.97	0.00	100.0%
Show Approval Fee	0.00	350.00	-100.0%
Silent Auction	0.00	8,774.00	-100.0%
WCHA Foundation			
Interest / Dividend	0.00	-1,096.14	100.0%
Sponsorships / Donations	1,500.00	13,926.00	-89.23%
Total WCHA Foundation	<u>1,500.00</u>	<u>12,829.86</u>	<u>-88.31%</u>
Total Income	<u>1,212,551.74</u>	<u>1,466,376.29</u>	<u>-17.31%</u>
Expense			
Reconciliation Discrepancies	0.00	3,974.00	-100.0%
Expense			
Accounting	0.00	1,981.57	-100.0%
Bank & Credit Card Fees	15,399.79	19,007.22	-18.98%
Banquet			
Auction	1,581.00	12,652.99	-87.51%
Advertising	0.00	201.18	-100.0%
Awards	250.89	669.31	-62.52%
Facility / Program	0.00	25,706.96	-100.0%
Video Production	5,435.30	3,429.00	58.51%
Total Banquet	<u>7,267.19</u>	<u>42,659.44</u>	<u>-82.97%</u>
Business Registration Fees	1,104.01	0.00	100.0%
Contract Services	76,650.00	96,000.00	-20.16%
Foundation			
Award Scholarships	0.00	7,000.00	-100.0%
Community Outreach	0.00	500.00	-100.0%
Total Foundation	<u>0.00</u>	<u>7,500.00</u>	<u>-100.0%</u>
Futurities			
Administrative Fee	0.00	96,549.00	-100.0%
Awards	16,026.07	27,779.44	-42.31%
Contract Services	0.00	21,290.00	-100.0%
Exhibitors Party	0.00	9,035.62	-100.0%
Facility Rental	0.00	12,904.30	-100.0%
Disbursements	0.00	1,027,900.00	-100.0%
Drug Testing	0.00	933.00	-100.0%
Judges	1,586.37	21,372.56	-92.58%
Marketing & Business Dev.	1,312.00	2,987.54	-56.08%
Total Futurities	<u>18,924.44</u>	<u>1,220,751.46</u>	<u>-98.45%</u>
Insurance - Liability / D&O	2,839.00	2,489.00	14.06%
Judge's Seminar	792.29	0.00	100.0%
Legal Fees	0.00	300.00	-100.0%
Marketing & Business Dev.	2,232.00	7,316.93	-69.5%
Office Supplies	834.60	123.00	578.54%
Shipping / Postage	226.37	80.50	181.21%
Sponsorships / Donations	5,606.47	13,062.24	-57.08%
Travel	0.00	6,529.04	-100.0%
Total Expense	<u>131,876.16</u>	<u>1,421,774.40</u>	<u>-90.73%</u>
Net Income	<u>1,080,675.58</u>	<u>44,601.89</u>	<u>2,322.94%</u>

World Conformation Horse Association
Balance Sheet
As of August 22, 2023

Aug 22, 23

ASSETS

Current Assets

Checking/Savings

Cash

WCHA Checking

General Account	382,591.21
Breeder's Futurity	546,707.39
Big Money Futurity	245,971.34
Ranch Versatility Futurity	9,192.76
Foundation Checking	3,392.18

Total WCHA Checking 1,187,854.88

WCHA Savings

General Account	75,137.09
Breeder's Futurity	50,000.00
Big Money Futurity	35,000.00

Total WCHA Savings 160,137.09

WCHA Foundation

Investment - American Century	8,148.65
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Total WCHA Foundation 8,148.65

Total Cash

1,356,140.62

Total Checking/Savings

1,356,140.62

Accounts Receivable

Accounts Receivable	46,463.00
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Total Accounts Receivable 46,463.00

Other Current Assets

Undeposited Funds	3,106.55
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Total Other Current Assets 3,106.55

Total Current Assets

1,405,710.17

Fixed Assets

WCHA Trailer	227.90
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Total Fixed Assets 227.90

Other Assets

Pre Paid Activities

2020 Membership	-25.00
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Total Pre Paid Activities -25.00

Total Other Assets

-25.00

TOTAL ASSETS

1,405,913.07

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

Accounts Payable	-7,334.22
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Total Accounts Payable -7,334.22

Total Current Liabilities -7,334.22

Total Liabilities

-7,334.22

Equity

Unrestricted Net Assets	140,259.98
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Opening Balance Equity	188,337.73
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Net Income	1,080,675.58
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Total Equity 1,409,273.29

TOTAL LIABILITIES & EQUITY

1,401,939.07